



## **CDMHA Board Meeting Report: 2 March 2020**

**Present:** Traciann Fisher, Beth Wise, Jeff MacDonald, Candace Adams, Erin Noble, Paul Robertson, Arli Harrison, Mark Annett, Leanne Tinebra, Nicole Sansom, Brent Fehrman, Lisa Turner

**Regrets:** Don Sauve, Alison Hodge

**Absent:**

**Late:** Connie Scott

**Left Early:**

**Members:**

**Meeting Called to Order:** 6:32 pm

**Meeting Chair & Time Keeper:** – Treasurer

### **Agenda & Meeting Minutes:**

- **Motion** to accept March 2020 meeting agenda by; Lisa Turner  
Seconded by; Paul Robertson  
Motion Carried.
- **Motion** to accept February 2020 meeting minutes by; Candace Adams  
Seconded by; Mark Annett  
Motion Carried.
- Errors and Omission:

### **Reports:**

#### **Ice Scheduler's Report – John:**

- Practice schedule updated on a weekly basis & are updated to March 8
- All LL playoff games for all divisions are currently scheduled
- All Rep/AE Southern Counties playoff games are currently scheduled
- Cancelling ice with the County as required after all games are scheduled & each team received one practice per week as a minimum - allowed by policy after February 15 to return ice with 5 business days notice
- LL Playoff games to be completed by March 12
- Rep/AE Playoff games to be completed by March 15

#### **Registrar's Report – Mike:**

- No Report Issued

#### **VP of Rep/AE Report – Beth:**

- Coach Applications will be posted within the next week or so and will be due back by first week of April and hope to have it all done by end of April to let everyone know what is going on;
- SC meeting on Wednesday and should be some information on the Simcoe/Waterford amalgamation as well as the proposed amalgamation for Dunnville and Cayuga
- Novice Jamboree is still being organized- thinking that Waterford will be hosting as they are saying that it will be the same weekend as the Final days (28-29 March 2020)
- We are still waiting on the information from the OMHA regarding Novice Rep fees – so far we have done an ice evaluation and according to the ice scheduler there was 83 ice times for last

year and 72 for this year (Novice Rep has full ice practices); will this filter into the Atom level for next year? Games were half ice until a certain point in the season; they feel that they are only paying for a title (this is coming from the Novice Rep parents); we will ask about the fees again as there is a concern that there are no playoffs; according to SC, they did not charge for the Novice Rep team but there is a concern that they are paying for playoffs; we cannot compare ourselves to other centres and ice time as some other centres did not field the same amount of rep/ae teams and might not have the same amount of teams overall;

#### **VP of Local League Report – Erin:**

- We will also post LL coach applications same time as Rep/AE;
- Major Novice is doing a final days in Cayuga on 29 March 2020 – it's a tournament so they will need to pay (\$300)
- Next year they are throwing out doing minor/major teams for the age groups for LL (Hamilton is doing this now due to numbers)
- Are we in danger of being the odd man out? As a BB centre we are currently sustaining but as the other centres amalgamate there may be no other centres for us to join with;
- Mark has been talking to a few other people and they were saying that there was no guarantee that a team would have to practice in Dunnville but there is also no guarantee that a team would not have to play in Dunnville; they haven't officially reached out to this association to determine if this is the way this association may want to go; Mark Annett will be attending the meeting on Wednesday in Cayuga;

#### **Tyke Convenor/Coordinator Report – Candace/Brent:**

- Getting ready to wrap up, the final days are planned out and the pizza party is all ready to rock and roll

#### **Development Convenor Report – Mark:**

- See Annex B – Results from Goalie Development Survey
- Development is done now, comments from the survey (goalie) were favourable but there were concerns that there needed to be more instructors on the ice, more emphasis on movement; people commented that they would like to see goalie development at the arena in the future; people committed anywhere from 5-10 weeks (if it happens in the future);
- Coach survey for LL has been sent out (7 have been answered as of today) most said that they and the players had a good season, a few said they would not be coaching again next year; there were a number of answers on different types training required and requested; only 30% said they would use practice plans provided by the association; free online practice plans (these can be found on the OMHA website); only feedback received from CDMHA was negative, run a proper draft; access to additional practice items;
- Can we touch base about midway through the season to remind the coaches about the rules and safety etc;
- Still looking at having some sort of coach mentorship – can we reach out to coaches to see if they would be interested in this? Would this be a committee? We would need the right people to do this as well;

#### **Equipment Manager's Report – Leanne:**

- Coaches seem to be taking the conflict jerseys to other centres and this should not be happening as it is the other centres responsibility to sort conflicts and our responsibility when it is at our centre;
- Still looking into the team cubbies within the arena;

#### **Gate and Time Keeper Convenor Report – Connie:**

- No Report Issued

### **Treasurer's Report – Jeff:**

- See Annex A. – Official report will be available tomorrow for an email – there is roughly \$47000 and there should be about \$23000 coming in – with our outgoing costs it will be tight right to the end of the season; and with fall tryouts there will be no money coming in March/April
- Ice cost analysis ; Mooretown Minor Hockey and Debit Machine (deferred to Feb 2020 meeting)
- Can we buy the “Shooter Tutor” for the nets – Mark will price these out – Jeff to follow up at Feb meeting due to absence

### **Website – Arli:**

- No Report Issued

### **Challenge Cup – Beth:**

- We will need to register the tournament and Beth will take care of this soon.

### **VP of Business Report – Lisa:**

- Bulldogs brought in \$4915 and we lost \$3000 (give or take), there were over 100 tickets not sold; 50/50 should be about \$1000 and \$500 for chuck a puck; the bulldogs will be putting together prizes that could possibly be used for hockey day;
- If we were to do it again next year, maybe do it earlier, get the day out earlier and black out the date; we could take on a smaller ticket package to begin with or other ideas to get the tickets sold; the younger teams seem to be more into this than the older teams; different avenues to sell the tickets as well; still market this as a “coach appreciation”?
- Jerseys – motion to use Off the Bench as supplier for \$50/jersey and \$17.50/per set of sock and he has put together packages that if teams purchase we could get a discount (See annex C); could we get a jersey that is not fitted as opposed to the jerseys this year – we can cost out anything; would like to see us cost out a cheaper jersey; Mark seconder 7 in favour, 6 opposed;
- Is there an advantage to not tendering out the contract? Only for sizing and there would be no shipping; Due diligence to tender out and see what we can get that could maybe get a cheaper jersey;
- Michael about an estimate for registration; need numbers for Lisa on the amount of teams;

### **Secretary Report – Traciann Fisher:**

- Awards Conversation – need the team who went the farthest in the OMHA's
- AGM and nominations
- In Camera – 8:47 pm in camera 8:50 pm

### **Open Business:**

- **Action:** CDMHA Hockey Day -
- **Discussion:**
  
- **Action:**
  
- **Discussion:**
  
- **Action:**
  
- **Discussion:**

- **Action:**
- **Discussion:**

### **New Business:**

- **Action:** Novice Jamboree for the Major Novice players
- **Discussion:** The \$300 cost is for a tournament and we are unsure if CDMHA can help to cover those costs.
  
- **Action:**
- **Discussion:**
  
- **Action:**
- **Discussion:**
  
- **Action:**
- **Discussion:**

### **E-Mail Votes**

There were no e-mail votes.

### **Deferred from last Meeting:**

Ice Cost Analysis (Jeff McDonald) – Feb 2020

### **Deferred to Next Meeting:**

Jersey Tender Information – will we stay with the same supplier and we need to discuss the cost of this;  
Caledonia Thunder Pins  
Caledonia Challenge Cup Pins

**Motion** to adjourn by: Candace Adams

Seconded by; Arli Harrison

Motion Carried.

**Meeting Adjourned** - 8:51 pm



# Caledonia and District Minor Hockey Association

## Profit and Loss

May 1, 2019 - March 4, 2020

	Total	Budget
<b>INCOME</b>		
4140 Gate Income	28,324.75	45000.00
4200 Registration	217,269.08	220000.00
4240 Sponsorships/Donations	21,182.22	9000.00
4290 Rep Team Fees	27,225.00	27225.00
4300 Rep Tryout Fees	7,525.00	9300.00
4310 Other Income	130.00	
4320 Team Extra Ice Payments	10,384.75	14000.00
<b>4500 Challenge Cup Tournament</b>		
4504 Prize Table Revenue Challenge Cup	3,601.25	
4505 Tournament Registration- Challenge Cup	49,400.00	
4506 Challenge Cup Misc Revenue	3,715.00	
4507 Challenge Cup - Sponsorship Revenue	600.00	
4510 Ice Costs Challenge Cup	-14,210.89	
4515 Challenge Cup - Program Advertising Exp	-1,548.10	
4520 Refs Challenge Cup	-7,196.00	
4535 Prizes and Trophies Exp- Challenge Cup	-7,655.48	
4540 Timekeepers Challenge Cup	-1,176.00	
4550 Other Expense Challenge Cup	-590.89	
	\$	
Total 4500 Challenge Cup Tournament	<b>24,938.89</b>	28000.00
4700 Fundraising	4,915.00	0.00
4800 Player Development	13,500.00	11000.00
	\$	
Total Income	<b>355,394.69</b>	363525.00
	\$	
<b>GROSS PROFIT</b>	<b>355,394.69</b>	
<b>EXPENSES</b>		
5025 Fundraising Expense	7,500.00	0.00
5040 Audit Fees	6,497.50	6500.00
5050 Bookkeeping Fees	517.54	600.00
5060 Awards & Trophies	767.84	1600.00
5080 Bank Fees	4,858.10	
5081 QE Fees	1,583.29	
	\$	
Total 5080 Bank Fees	<b>6,441.39</b>	7600.00
5100 Team Parties	2,829.23	5700.00
<b>5160 Equipment</b>		
5161 House League Jerseys & Socks	18,379.45	9300.00
5162 Rep Jerseys & Socks	23,936.79	23000.00
5163 Protective Equipment	0.00	
5164 Supplies	226.00	1000.00
	\$	
Total 5160 Equipment	<b>42,542.24</b>	
<b>5185 Hockey Development</b>		
5170 Player Development	8,898.75	8500.00
5175 Goalie Development	2,720.00	5800.00
5180 Coach/Trainer Development	3,957.71	2500.00
	\$	
Total 5185 Hockey Development	<b>15,576.46</b>	

5200 Ice Rental - Hockey	138,572.52	202000.00
5220 Ice Scheduler	6,000.00	6000.00
5225 Registrar	4,000.00	6000.00
5230 Referee Scheduler	1,292.00	2400.00
5235 Other Miscellaneous Service Cost	90.40	
	<b>\$</b>	
<b>Total 5230 Referee Scheduler</b>	<b>1,382.40</b>	
5260 Office Expense	3,132.93	500.00
5270 Website	1,197.80	1600.00
5275 Gamesheets	746.63	0.00
	<b>\$</b>	
<b>Total 5260 Office Expense</b>	<b>5,077.36</b>	
5280 OMHA Fees	26,919.95	26000.00
5360 Photography	1,307.70	1500.00
5380 Referees	21,684.00	26000.00
5390 Registration Expense	3,250.00	0.00
5401 Southern Counties Reg - Rep	800.00	900.00
5460 Timekeepers	7,623.97	12000.00
5540 Gatekeepers	7,999.30	10000.00
5910 Other Expenses	897.02	1000.00
	<b>\$</b>	
<b>Total Expenses</b>	<b>308,186.42</b>	<b>368000.00</b>
	<b>\$</b>	
<b>PROFIT</b>	<b>47,208.27</b>	

Appendix A  
Financial Reports

### Were you satisfied with the Goalie Development program

- Answered: 9
- Skipped: 0

Very Satisfied	Very Satisfied	Satisfied	Somewhat Satisfied	Somewhat Unsatisfied	Unsatisfied	Dissatisfied	Total Respondents
-	-	-	-	-	-	-	-

### Do you prefer to attend Goalie development at H.C.C.C or travel to goalie development elsewhere?

- Answered: 9
- Skipped: 0

	At H.C.C.C	Elsewhere	Total
-	100.00%	0.00%	-
Answer	9	0	9

### Do you Prefer group session or Private training?

- Answered: 9
- Skipped: 0

Answer Choices	Responses
-	44.44%
Group	4
-	22.22%
Private	2
-	33.33%
No preference	3
TOTAL	9

### Would you sign your child up for group goalie development sessions next season at H.C.C.C?

- Answered: 9
- Skipped: 0

Answer Choices	Responses
-	66.67%
Yes	6
-	33.33%
Maybe	3
-	0.00%
No	0
TOTAL	9



## If you answered yes to the previous question, how many weeks would you commit to attending?

- Answered: 9
- Skipped: 0

### Answer Choices –Responses –

–	44.44%
5 weeks	4
–	44.44%
10 weeks	4
–	11.11%
14 weeks	1
TOTAL	9

## Would you recommend to another goalie parent?

- Answered: 9
- Skipped: 0

### Answer Choices –Responses –

–	88.89%
Yes	8
–	11.11%
Maybe	1
–	0.00%
No	0
TOTAL	9

## Please let us know how you feel we could improve this program?

- Answered: 9

Skipped: 0

## Annex C Jerseys

Off the Bench –

\$50 per jersey  
17.50 per sock

I worked out the numbers as follows

Rep and AE for 9 teams  
20 Home for each team x 9 teams =  $180 \times \$50 = \$9000$   
20 Away for each team x 9 teams =  $180 \times \$50 = \$9000$   
20 pairs of Socks x 9 teams =  $180 \times 17.50 = \$3150$   
Total of \$21150

Local League  
15 teams (3 Novice, 3 Atom, 3 Peewee, 2 Bantam and 4 Midget) at 20 jerseys for each team =  $300 \times \$50 = \$15000$   
300 pairs of socks =  $17.50 \times 300 = \$5250$

Sponsors and Names \$7 each = \$4620

Grand TOTAL of \$46,020 plus tax = \$52002.60

Off The Bench will be offering an incentive program for Team Apparel. This rebate will be reflected on the Jersey Invoice. Teams must purchase package #1 minimum to qualify.

3 Teams - \$1.50 per jersey  
5 Teams- \$2.50 per jersey  
7 Teams - \$3.50 per jersey

These are just rough examples that can be modified.

### Package #1

Team Jacket starting at \$69.99 Includes embroidered logo on chest

### Package #2

Team Jacket \$69.99

Team Hat \$19.99

### Package #2

Team Tracksuit \$104.99

Team hat \$17.50

Team Hoodie \$44.99